GLOBAL TRADE TALENT

CAREERS

Life at Global Trade Talent

A specialist executive search firm for Customs, Global Trade Compliance, Cross-Border eCommerce and Supply Chain Technology.



OUR APPROACH

Relationships take you further than a sales pitch.

We were founded in 2021 to do recruitment differently: less chasing vacancies, more understanding businesses. Every mid-senior engagement is a committed executive search, so our consultants work fewer roles in greater depth and build relationships that last well beyond a single hire.

Deep specialism

Build genuine expertise in the markets that keep global trade moving, and a network that knows you.

Executive search

Shortlists of 3 to 5 closely matched candidates and search reports that show the work.

Relationship-led

We never ghost anyone, and we keep our promises to clients, candidates and each other.

Modern methods

Video Shortlisting and our Video Talent Dashboard keep the process human-led and authentic.

Coaching from day one

Learn directly from a founder who was mentored early in her own career and values that guidance.

Room to grow

Plans for a larger UK office, international offices and a growing North American market.

FINDING THE RIGHT FIT

Will we make a good match?

Specialist executive search is rewarding, but it isn't for everyone. We'd rather be open about that from the start.

You'll thrive here if you

- ✓ Are curious about how businesses and global trade really work
- ✓ Care about candidates' careers, not just their next move
- ✓ Want to learn, take ownership and grow with the business
- ✓ Keep your promises and keep people informed

It may not suit you if you

- — Would rather chase dial targets than build relationships
- — Prefer working across many markets to going deep in one
- — Would rather fill a role quickly than find the right person
- — Are comfortable leaving people waiting for an answer

WHAT WE STAND FOR

01

Honesty

We never ghost anyone, and we always keep people informed.

02

Relationships

The best relationships start long before there's a vacancy.

03

People first

We care about careers, not just the next move.

HOW WE HIRE

Our application process

We welcome applications from people of all backgrounds, and we're happy to make adjustments at any stage.

1 **Send your CV**
With a few lines on why you'd like to join.

2 **Informal chat**
Get to know each other and ask questions.

3 **Video intro**
A short video, so we meet the person behind the CV.

4 **Interview**
Your experience, ambitions and approach.

5 **Meet the team**
In Stamford, or online.

6 **Offer**
We move quickly and keep you informed.

START A CONVERSATION

Build a specialist career in global trade.

partnerships@globaltrade-talent.com
globaltrade-talent.com
Stamford, Lincolnshire